

SOONER PETROLEUM COMPANY

May 9, 2002

Mr. Trae Gray
Technical Mailing and Shipping Systems Consultant
Pitney Bowes, Inc.
Suite #220
3158 South 108th East Avenue
Tulsa, OK 74146-1613

To Whom It May Concern:

This letter is non-solicited and may be furnished to anyone designated through Mr. Trae Gray.

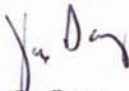
I had the opportunity to meet and exchange views, as well as receive excellent instruction on money-saving techniques from Trae. I was becoming frustrated with the situation our firm had found in its dealings with Pitney Bowes and Trae responded in a most professional and personal basis.

I found him to be thorough, exact and a rare trait nowadays.....providing real "customer service."

We have been in business since 1946. During this period of time we have dealt with hundreds of vendors. I can personally count on one hand the vendors that have provided this level of "personal service" and who literally tried to save the customer effort and money as he has.

Rare indeed.

Respectfully,


Joe L. Gary
President

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